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David Fazio

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Digital Transformation • Product Architect • Strategic Advisor • Technology Innovator

» **Digital Strategies LLC** • **Digital Strategy Consultancy** • Dallas, TX • Full-time • 05/2024 - Present
<u>CTO and Executive Advisor</u>
- Designed and executed digital transformation roadmaps and blueprints, streamlining operations and enhancing digital capabilities. Led cloud platform engineering for commercial software products, implementing continuous improvement strategies to boost product performance and client satisfaction.

» **AspireHR, LLC** • **HCM Products and Services Integrator** • Dallas, TX • Full-time • 04/2020 – 05/2024
<u>Chief Technology Officer</u>
- Led product teams to 25%+ revenue growth, 40% ARR, and 80% margins with 150K+ users. Directed a global team on an $11M SaaS platform using Gen AI, Bedrock, and React on AWS. Presented strategies to C-Suite, achieving ISO27001, SOC I/II, and cybersecurity certifications, enhancing corporate reputation.

» **Amazon Web Services (AWS)** • **Cloud Platform Service Provider** • Seattle, WA • 04/2018 - 4/2020
<u>Senior Advisory - Large Enterprises</u>
- Drove $8.6M in new sales by collaborating with C-Suite to develop strategies, business cases, and cloud adoption plans for large enterprises. Designed a 5-year enterprise transformation, closing 3 data centers and reducing IT costs by $16M annually. Led cloud transformation workshops for AWS consultants and partners.

» **Strategic Projects Group** • **M&A and PE Support Consultancy** • Waltham, MA, USA • 01/2014 - 12/2018
<u>Field CTO and Director</u> • Implemented a portal or a $7B energy carve-out, boosting annual income by $250M.

» **Vistra Energy** • **Largest Texas Energy Producer** • Dallas, Texas, USA • 01/2012 - 12/2014
<u>Senior Managing Architect</u> • Led development of ops portal, managing a $44B company operations.

» **Sendero Consulting** • **Management Consulting Services** • Dallas, TX, USA • 01/2010 - 12/2012
<u>Senior Management Consultant</u> • Led initiatives improving reducing services and support backlog by 98%.

» **NameMedia, Inc** • **Largest Premium Domain Names Reseller** • Waltham, MA, USA • 01/2008 - 12/2010
<u>Consultant</u> • Expanded online services supporting $10M+ in yearly activity while enhancing customer engagement.

» **Annulet, Inc** • **ICANN Accredited Internet Domain Services Start-Up** • Dallas, TX, USA • 01/2000 - 12/2008
<u>Founder and CTO</u> • Generated $4.7M in revenue, recognized twice as a Top 25 Fastest Growing ICAAN Registrar.

» **McKesson Corporation** • **Fortune 50 Healthcare Solutions** • Irving, TX, USA • 01/1994 - 12/2000
<u>Director of Solutions Engineering</u> • Delivered a $5.5M customer software solution collecting $3B+ in contract credits.

EDUCATION & CERTIFICATIONS

MBA in Technology Management • Colorado Technical University • GPA: 3.8
Bachelor of Science Business Administration • Colorado Technical University • GPA: 3.9 (Magna Cum Laude)

AWS Certified Cloud Practitioner
AWS Certified Solutions Architect Associate
AWS Certified Developer Associate
AWS Certified SysOps Administrator Associate

IBM Continuous Delivery Continuous Development
IBM DevOps Foundations
HP ITIL Foundations v3

MEMBERSHIPS & CAUSES

★ **Active SCORE Mentor**
SANS Institute

RSA Conference
Cyber Threat Alliance

Full professional work details at **https://davefaz.io**